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**GIET UNIVERSITY, GUNUPUR – 765022**

M. B. A(First Semester) Examinations, April – 2021

MB105 – PRINCIPLES AND PRACTICES OF MANAGEMENT

Time: 3hrs

Maximum: 70 Marks

(The figures in the right hand margin indicate marks.)**PART – A****(2 x 10 = 20 Marks)**Q.1. Answer **ALL** questions

- Define Management?
- What do you understand by the term Interpersonal Roles?
- What are the different levels of Management
- Differentiate Formal and Informal Organisation?
- What do you mean by Centralisation?
- Explain Functional Authority?
- What is Delegation of authority ?
- Define MBE ?
- Mention types of Decision Making ?
- Define Controlling functions?

PART – B**(10 x 5 = 50 Marks)**Answer **ANY FIVE** questions

Marks

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| 2. a. Explain briefly the basics Functions of Management? | 6 |
| b. Explain the contribution of Peter Drucker to Management thought? | 4 |
| 3.a. Discuss Michael Porter principles of management? | 6 |
| b. Explain the techniques of scientific management? | 4 |
| 4. a. Define organisation. State the principles of good organisation? | 6 |
| b. Explain the Social science school? | 4 |
| 5.a. Differentiate Line and Staff Authority? | 6 |
| b. Write short note on authority and responsibility? | 4 |
| 6. a. What is planning? Explain the steps involved in planning | 6 |
| b. Discuss the factors determining optimum span of control? | 4 |
| 7.a. “ Decision making is the primary task of management” Discuss? | 6 |
| b. Define MBO? Discuss the steps involved in MBO? | 4 |
| 8. a. What are the various steps in controlling? | 6 |
| b. Planning is looking ahead but controlling is looking back? Explain? | 4 |

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