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GIET UNIVERSITY, GUNUPUR – 765022

M. B. A(First Semester) Examinations, April - 2021

MB108 – Business Communication and Managerial Skill Development

Time:	2 hrs.	Maximum: 50 Marks	
	(The figures in the right hand margin indicate marks.)		
PAR	$\Gamma - A$	(2 x 10 = 20 Marks)	
Q.1. /	Answer ALL questions		
a.	Define the term communication.		
b.	What is the most important skill in communication?		
c.	Why is communication so hard?		
d.	State the meaning of Grapevine communication.		
e.	Why listening is more important than hearing?		

- f. Narrate the term 'business report'.
- What is punctuation? g.
- What is effective body language? h.
- i. State the purpose of GD.
- j. Bring out the symptoms of 'Glossophobia'.

PART – B

$(6 \times 5 = 30 \text{ Marks})$ Answer ANY FIVE questions Marks 2. Explain the process of communication with neat diagram. 6 3. How do you overcome lack of confidence? 6 4. Explain the essential skills for effective communication. 6 5. What are the five stages of the reading process? Explain. 6 6. Elucidate the features of a report? 6 7. List out the rules of writing effective business E-mails. 6 8. Describe the different steps to prepare for a presentation. 6 9. What are do's and don'ts in group discussion? 6

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