

Registration No. :

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Total number of printed pages – 2

B. Tech  
HSSM 3205

Special Examination – 2012

ORGANISATIONAL BEHAVIOUR

Full Marks – 70

Time : 3 Hours

Answer Question No. 1 which is compulsory and any **five** from the rest.

The figures in the right-hand margin indicate marks.

1. Answer the following questions : 2×10
  - (a) What do you mean by Recruitment ?
  - (b) What is HRM ?
  - (c) What do understand by Incentives ?
  - (d) What is Peer-appraisal ?
  - (e) What are the basic objectives of OB ?
  - (f) Is promotion important at work ? Why it is so ?
  - (g) Differentiate between a slow learner and a quick learner.
  - (h) What kind of personality will suit for a job of HR-Head ?
  - (i) Why change in demography has become a challenge for managers ?
  - (j) What are Physiological Needs as per Maslow ?
2. Define Organisational Behaviour. Discuss how it is related to psychology, sociology and anthropology. 10
3. Write short notes on any **two** : 5×2
  - (a) Maslow's Need Hierarchy Theory
  - (b) ERG Theory
  - (c) Learning

P.T.O.

4. What are the various financial and non financial incentives given to the employees of different organisations ? Discuss the advantages of a good incentive system. 10
5. Explain the following :
  - (a) Perception
  - (b) Training and development
6. What is Personality ? Discuss any two types of personalities in detail along with their strengths and weaknesses. 10
7. What are the functions of HRM ? Write any two functions in detail. 10
8. What is Group ? What are the determinants of Group Behaviour ? How is it different from a team ?

