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Total Number of Pages : 01

B.Tech  
PCP8H001

8<sup>th</sup> Semester Regular Examination 2018-19

ENTREPRENEURSHIP DEVELOPMENT

BRANCH : AEIE, AERO, AUTO, BIOTECH, CHEM,  
CIVIL, CSE, ECE, EEE, EIE, ELECTRICAL, ENV, ETC, IT, MANUTECH, MECH, METTA,  
MINERAL, MINING, MME, PE, PLASTIC, TEXTILE

Max Marks : 100

Time : 3 Hours

Q.CODE : F053

Answer Question No.1 (Part-1) which is compulsory, any eight from Part-II and any two from Part-III.

The figures in the right hand margin indicate marks.

Part- I

Q1 Only Short Answer Type Questions (Answer All-10) (2 x 10)

- What is entrepreneurship?
- What are the different types of entrepreneurs?
- Who is sleeping partner in a partnership firm?
- What is cash flow statement?
- Name any two private sources of debt finance.
- State the role of Angel finance.
- What is commercial viability of a project?
- Why is working capital important?
- What is seed capital?
- Write short note on SIDBI.

Part- II

Q2 Only Focused-Short Answer Type Questions- (Answer Any Eight out of Twelve) (6 x 8)

- Explain the advantages of starting your own business.
- Analyze the growth of entrepreneurship in India.
- Explain the functions of DICs.
- How does an entrepreneur bring about social changes?
- Analyze the internal sources of raising funds for an entrepreneur.
- Explain the problems of HRM an entrepreneur faces in managing an enterprise.
- What are the uses of provisional registration certificate?
- What are the central government organizations supporting SSIs?
- Explain the various pollution control measures an entrepreneur should take.
- Analyze the importance of location selection for a successful venture.
- Explain the concept of marketing in SSIs in terms of 4Ps.
- Explain various laws regulating SSIs.

Part-III

Q3 Only Long Answer Type Questions (Answer Any Two out of Four) (16)

Distinguish between entrepreneur and intrapreneur. Discuss the various advantages and disadvantages involved in both. Which one will be preferred by you and why?

Q4 What is a Business plan? Prepare a sample business plan for a SSI of your choice. (16)

Q5 "Prevention is better than cure"-apply this to industrial sickness. (16)

Q6 Financial management is the most crucial aspect of a business –discuss. (16)