F	Regis	stration No :							
Tota	l Nu	mber of Pages : 02	B.Tech 210 POB4E003						
		4 th Semester Regular / Back Examination 2018-							
DE) A NI	ORGANIZATIONAL BEHAVIOUR	IE ELECTRICAL ETC						
DF		CH:AEIE, AUTO, BIOTECH, CHEM, CIVIL, CSE, ECE, EEE, E EE, IT, MANUTECH, MECH, METTA, MINERAL, MINING, MME,							
		Max Marks: 100	,						
		Time: 3 Hours							
Δn	210 SWA	210 210 Q.CODE :2F934 210 r Question No.1 (Part-1) which is compulsory, any EIGHT fro	210 21 m Part-II and any TWO						
A II	3446	from Part-III.	in i ait-ii and any 1440						
		The figures in the right hand margin indicate ma	rks.						
		Part- I							
Q1		Only Short Answer Type Questions (Answer All-10)	(2 x 10)						
	a)	Write the nature of OB. 210 210 210	210 21						
	b)	Define learning.							
	c)	Who has given need-hierarchy theory of motivation?							
	d)	Define personality traits.							
	e)	Define perception.							
	f)	What is grapevine in communication?							
	g) o	Write conflict resolution techniques. 210 210	210 21						
	h)	What is transactional leadership?							
	i)	What is performance appraisal?							
	j)	Differentiate between revolutionary and evolutionary change.							
		Part- II							
Q2	210	Only Focused-Short Answer Type Questions (Answer Any Eigh	t out of Twelve) (6 x 8) ₂₁						
	a)	Why should one study OB?							
	b)	Analyze the determinants of personality.							
	c)	Illustrate the classical conditioning in learning.							
	d)	What are the basic barriers of communications in organization?							
	e)	Explain the importance of perception in OB							
	f) 210	Compare and contrast Maslow's and Alderfer's concept of Motivation	210 21						
	g)	Is conflict required for better management?-justify your answer.							
	h)	Differentiate between Recruitment and Selection.							
	i) :\	What are the characteristics of organizational culture?							
	j)	How group decision making is superior to individual decision making?							
	k)	Explain transactional analysis.							
	l)	Provide the reasons behind the requirement of change in organization	_						

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				Part-III			
Q3		Only Long Answer Type Questions (Answer Any Two out of Four) Why OB helps dealing with the opportunities and challenges in personal and					(16)
0	210	professional life?	210	210	210	210	210
Q4		Define group. What are group?	the types of	f groups in orga	anization? Why o	lo people join	(16)
Q5	,	Explain the communication of communication in a pa	on process ir rticular organi	n organization .G ization.	ive examples of	different types	(16)
Q6	210	Discuss the various leader more relevant.	²¹⁰ ership theorie	210 es and give your	210 opinion which on	e seems to be	(16)
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