

Registration No. :

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Total number of printed pages – 2

B. Tech
HSSM 3205

Third Semester Examination – 2012 - 13

ORGANIZATION BEHAVIOUR

Full Marks – 70

Time : 3 Hours

*Answer Question No. 1 which is compulsory and any **five** from the rest.*

The figures in the right-hand margin indicate marks.

1. Answer the following questions : 2×10
- (a) What do you mean by Type B personality ?
 - (b) How does family factor determine individual personality ?
 - (c) Explain learning process
 - (d) "People living near railway lines may not even hear the trains" What is this syndrome called ? Why does it happen so ?
 - (e) What do you mean by Ego states ?
 - (f) Explain the need hierarchy theory.
 - (g) What are the barriers of communication ?
 - (h) Discuss the nature of conflict.
 - (i) What are the prerequisite of an effective leader ?
 - (j) What is Organization Culture ?
2. What is OB ? Discuss the importance of organization behaviour in organizations.

10

P.T.O.

3. What is motivation ? Explain the two factor theory of motivation in detail. 10
4. Can conflict be beneficial to an organization ? Explain can it be made possible. 10
5. Are Managers Leaders ? Express your views and explain the theories of leadership. 10
6. What do you mean by organizational change ? Discuss the importance of change in an organization. 10
7. Discuss the factors which influence loyalty of an organization. 10
8. Briefly discuss the different methods of performance appraisal. Which one will you recommend for a small manufacturing company and why ? 10