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Total Number of Pages: 02

B.Tech
HSSM3205

3rd Semester Back Examination 2016-17
ORGANISATIONAL BEHAVIOUR

BRANCH(S): ALL

Time: 3 Hours

Max Marks: 70

Q.CODE: Y755

Answer Question No.1 which is compulsory and any five from the rest.
The figures in the right hand margin indicate marks.

Q1 Answer the following questions: (2 x 10)

- a) Social learning theory
- b) Machiavellianism
- c) Figure ground principle
- d) ERG theory
- e) Grapevine
- f) Group cohesiveness
- g) Transactional analysis
- h) Intergroup conflict
- i) Human resource management
- j) Orientation

Q2 "Organisational behavior represents interaction among individuals, groups, and organizations." Elucidate the statement. **(10)**

Q3 a) Briefly explain the various theories of personality. **(5)**

b) Critically examine Maslow's need priority model. **(5)**

Q4 a) "Communication is sharing of meaning and understanding". Comment. **(5)**

b) What are the types of groups in organization? **(5)**

Q5 a) Critically examine the life cycle theory of leadership. **(5)**

b) Explain the conflict resolution styles. **(5)**

Q6 a) Explain Kurt Lewin's Force Field analysis. **(5)**

b) Explain the nature and importance of international organizational behavior. **(5)**

Q7 What do you mean by performance appraisal? Discuss the various methods of performance appraisal. **(10)**

Q8 Write short answer on any TWO: **(5 x 2)**

- a) Planned Change
- b) Organizational culture
- c) Incentive
- d) On-the-job training