

Registration No :

--	--	--	--	--	--	--	--	--	--

Total Number of Pages : 01

B.Tech.
HSSM3205

4th Semester Back Examination 2017-18

ORGANISATIONAL BEHAVIOUR

BRANCH : AEIE, AUTO, BIOMED, BIOTECH, CHEM, CIVIL,
CSE, ECE, EEE, EIE, ELECTRICAL, ENV, ETC, FASHION, FAT, IEE, IT, ITE, MANUFAC,
MANUTECH, MARINE, MECH, METTA, MINERAL, MINING, MME, PE, PLASTIC, TEXTILE

Time : 3 Hours

Max Marks : 70

Q.CODE : C762

Answer Question No.1 which is compulsory and any five from the rest.

The figures in the right hand margin indicate marks.

Answer all parts of a question at a place.

Q1 Answer the following questions : (2 x 10)

- a) What is BARS?
- b) What is Orientation? Write its benefits?
- c) Write the concept of classical conditioning.
- d) What do you mean by organizational culture?
- e) How do you define a group?
- f) What are on-the-job Training methods?
- g) What are the motivating factors described in the motivation theory?
- h) What is MBTI?
- i) What is perceptual bias?
- j) What do you mean by the self-actualization needs?

Q2 Why Training is important in organizations? Describe the off-the-job training methods you know. (3+7)

Q3 a) Advantages of performance Appraisal (5)
b) ERG Theory (5)

Q4 Define personality. Discuss its determinants with suitable examples. (10)

Q5 a) McClelland's Theory. (5)
b) Organizational change and its significance. (5)

Q6 a) Interest group and friendship group (5)
b) Stages of group development (5)

Q7 Performance Appraisal indicates the not only the outcome but the behavior. (10)
Elucidate by describing the methods (three) and their benefits.

Q8 Writes short notes on (Any TWO) (5 x 2)

- a) Group Cohesiveness
- b) Halo Effect and Stereotyping
- c) Factors responsible for conflict
- d) Barriers in Communication