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Total Number of Pages: 2

MBA
MGT 104

First Semester Regular/Back Examination 2015-16
ORGANISATIONAL BEHAVIOUR

BRANCH : MBA

Time: 3 Hours

Max marks: 70

Q.CODE: T831

Answer Question No.1 which is compulsory and any five from the rest.
The figures in the right hand margin indicate marks.

- Q.1 Answer the following questions: **(20)**
- a) How have organizations been defined ?
 - b) What are the disciplines related to organizational behaviour ?
 - c) How are primary needs different from secondary needs ?
 - d) Are attitudes relevant at work ? Explain.
 - e) Why do you need to manage emotions in our work place ? Justify
 - f) How do effective groups benefit organizations ?
 - g) Are teams different from groups ? Explain team.
 - h) What is emotional intelligence ?
 - i) What do you mean by transformational change ?
 - j) What is burn out and what are life stressors ?
- Q.2 What is motivation ? What are higher order needs explained by Maslow ? Explain the similarities between need hierarchy, two factor and ERG theory. **(10)**
- Q.3 How can a systematic study of personality help the individual and the organization ? How can personality be measured using traits. **(10)**
- Q.4 Differentiate between attitudes and values. What does cognitive dissonance theory suggest ? Explain **(10)**
- Q.5 Is leadership an exertion of power ? Explain the relationship between leadership and power . Why is leadership so important in organisations today ? **(10)**

- Q.6 Explain why people tend to form groups . Is it not possible to survive without forming groups ? What are the characteristic features of a group ? **(10)**
- Q.7 What is perception ? Explain the factors influencing the perceptual process. **(10)**
- Q.8 What are the different types of changes ? How does planned change differ from emergent change ? Identify some of the organisational change triggers. **(10)**