

**Gandhi Institute of Engineering and Technology University, Odisha, Gunupur  
(GIET UNIVERSITY)**



M.B.A. (Third Semester) Regular Examinations, November - 2025  
**23MBASM23031 - Operations & Materials Management**  
(MBA-Marketing)

Time: 3 hrs

Maximum: 60 Marks

(The figures in the right hand margin indicate marks.)

**(2 x 5 = 10 Marks)****PART – A**Q.1. Answer **ALL** questions

- Define productivity.
- Mention two forecasting errors.
- What is assembly line balancing?
- What is lean manufacturing?
- Define VED analysis.

CO #	Blooms Level
CO1	K1
CO2	K2
CO3	K1
CO4	K1
CO5	K2

**PART – B****(10 x 5 = 50 Marks)**Answer **all the** questions

- Explain the concept of Operations and Materials Management and discuss its significance in enhancing organizational effectiveness. 5
  - Illustrate how an effective operations strategy can influence productivity improvement. 5

OR

- Trace the evolution of Operations Management from traditional production systems to modern integrated operations frameworks, highlighting key milestones in its development. 10
- A company has recorded its quarterly sales (in ₹ lakhs) for the past eight quarters as shown below: 6

Quarter	1	2	3	4	5	6	7	8
Sales	42	47	45	50	48	53	52	57

Using simple linear trend analysis, forecast the sales for Quarter 9 and Quarter 10 and interpret the overall sales trend.

  - Describe the different types of service layouts and explain how each layout helps improve customer experience and service operations. 4

OR

- A retail store has recorded weekly sales (units) for six consecutive weeks as follows: 5

Week	1	2	3	4	5	6
Sales	220	250	240	260	255	270

Using the exponential smoothing method ( $\alpha = 0.4$ ), compute the forecasts from Week 2 to Week 6, taking  $F_1 = A_1$ , and also forecast sales for Week 7.

  - Describe the different types of layouts in operations management and explain how each layout supports efficient workflow and resource use. 5

- | Activity              | A | B | C | D | E | F | G | H   | I   | J |
|-----------------------|---|---|---|---|---|---|---|-----|-----|---|
| Immediate Predecessor | - | A | A | A | D | D | E | F,G | C,H | B |
| Duration(months)      | 1 | 4 | 2 | 2 | 3 | 3 | 2 | 1   | 3   | 2 |

5

The activities involved in Alpha project are given in the following table, with their time estimates. Schedule the project activities and find the estimated completion time.

- b. Explain the concept of capacity planning and describe how it helps organizations meet demand effectively. 5 CO3 K2

OR

- c. A project consists of the following activities with durations (days) and precedence relations: 6 CO3 K4

Activity	A	B	C	D	E	F	G	H	I
Duration (days)	4	3	6	5	4	7	2	3	2
Predecessors	—	A	A	B	B	C	D, E	F, G	H

- a) Draw the project network (precedence network).  
 b) Using CPM, compute for each activity: ES, EF, LS, LF, Total Float.  
 c) Find the project duration and the critical path.
- d. What is capacity planning? Write a brief note on it. 4 CO3 K1
5. a. Describe the concept of KANBAN and explain how it helps in controlling workflow and inventory in a production system. 6 CO4 K2
- b. Explain the role of materials management and how it supports efficient production. 4 CO4 K1

OR

- c. Briefly explain the concept of JIT. 5 CO4 K1
- d. Analyze how the purchase department impacts cost control, supplier relationships, and overall operational efficiency. Provide suitable examples. 5 CO4 K3
6. a. A company needs 12,000 units of a product annually. The ordering cost is ₹400 per order, and the holding cost per unit per year is ₹15. 5 CO5 K4

The supplier offers a discount if the company orders in larger quantities:

- i. If the company orders less than 1,000 units per order, the unit price is ₹50.  
 ii. If the company orders 1,000 units or more per order, the unit price drops to ₹48.

Calculate:

- a) The EOQ without considering the discount.  
 b) Calculate the total annual cost and decide which ordering quantity is most economical.
- b. Write a short note on TQM. 5 CO5 K1

OR

- c. A quality inspector collects 5 samples, each containing 4 items, to monitor the diameter (in mm) of a machined part. The data are shown below: 10 CO5 K3

**Sample Measurements (mm)**

1	10.2, 10.4, 10.3, 10.5
2	10.1, 10.2, 10.0, 10.3
3	10.4, 10.6, 10.5, 10.7
4	10.3, 10.2, 10.4, 10.3
5	10.5, 10.6, 10.4, 10.5

Using an  $\bar{X}$ -R control chart with sample size  $n = 4$ ,

- a) Compute all sample means and ranges.  
 b) Calculate the control limits for the  $\bar{X}$  chart and R chart.  
 c) Determine whether the process is in control.

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